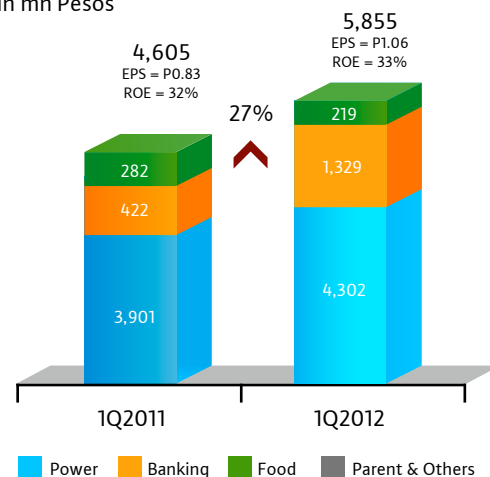


Net income

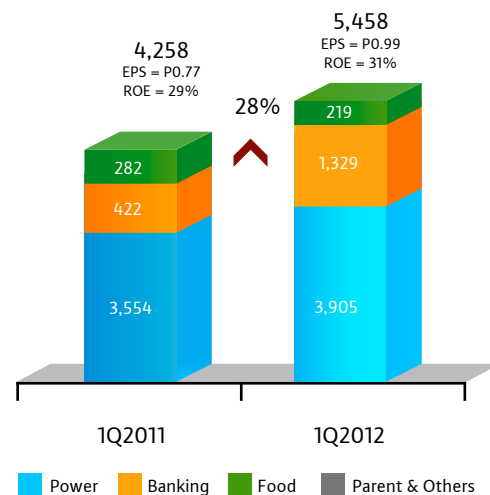
In mn Pesos



- Strong showing of both the power and banking units bolstered the quarter's profitability
- Power still accounted for the bulk at 73% of total contributions from business segments, followed by the banking and food groups with contributions of 23% and 4% of total, respectively

Core Net Income

In mn Pesos



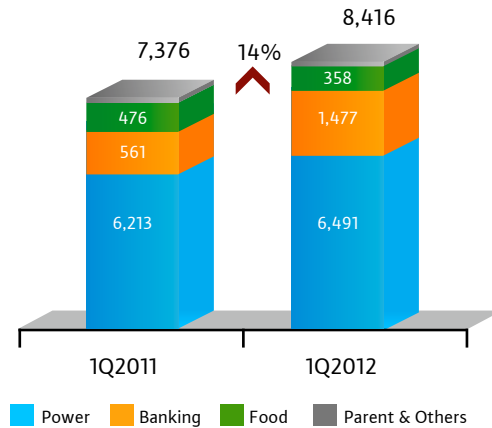
- Non-recurring items are as follows:

	1Q2011	1Q2012
AEV Parent - FX gain (loss)	(0.0)	(0.6)
Power - FX gain (loss)	82	386
Power - Revenue adjustment	266	
Power - Gain from share redemption		11
	<u>347</u>	<u>396</u>

- 1Q2012 one-off's include net FX gains due to revaluation of consolidated dollar loans and placements and gains booked by the power subsidiary that resulted from its associates' share redemption
- 1Q2011 showed net FX gains due to the revaluation of consolidated dollar loans and placements and a power subsidiary's topline adjustment involving 2010 revenues relating to the regulator's favorable ruling involving its tariff structure

Beneficial EBITDA

In mn Pesos

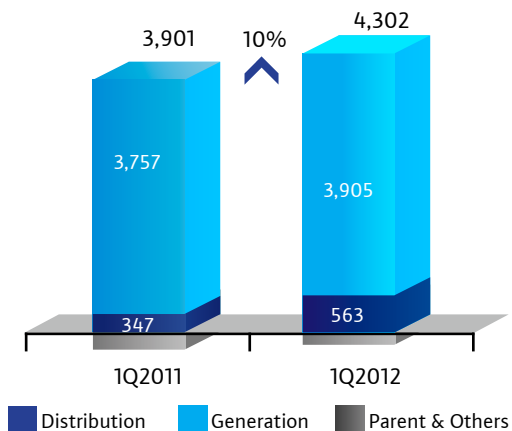


- Banking unit propelled cash generation during the period
- Beneficial Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) is the summation of the proportionate share of AEV in the EBITDA of its subsidiaries and associate companies

Result of Operations – Power Group

Income Contribution

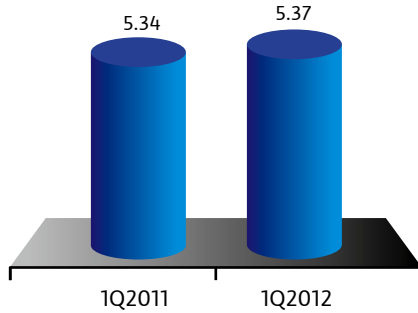
In mn Pesos



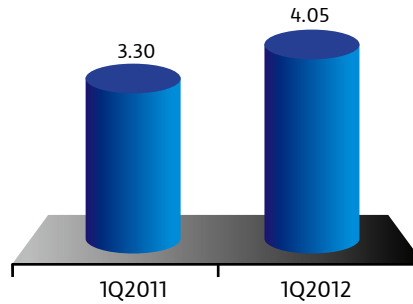
- Income contribution from the power generation group was up by 4% YoY due to higher average selling price and net generation for the period.
- 62% YoY income share expansion by the distribution group was due to robust electricity sales and improved margins.

Result of Operations – Power Generation Group

Average Selling Price for Contracted Capacity P/kWh



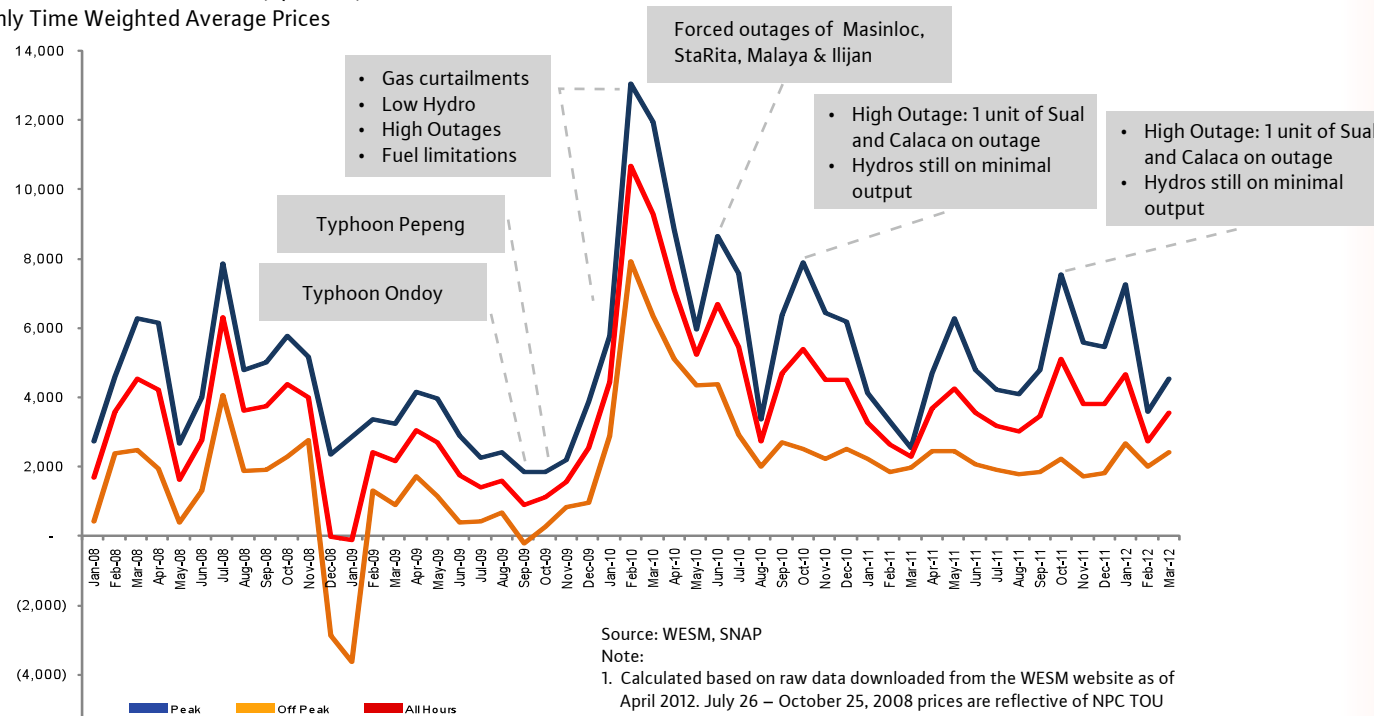
Average Selling Price for Spot Market Transactions P/kWh



- Average selling price was up 5% YoY, from P5.00/kWh to P5.23/kWh
- Largely due to the 23% YoY rise in average selling price for transactions in the Wholesale Electricity Spot Market

Result of Operations – Power Generation Group

WESM Prices – Luzon Grid (P/MWh)
Monthly Time Weighted Average Prices



Source: WESM, SNAP

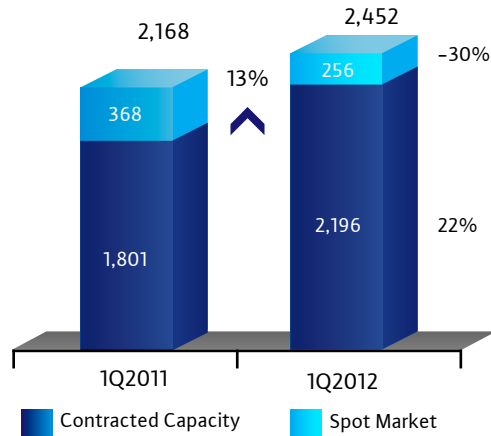
Note:

1. Calculated based on raw data downloaded from the WESM website as of April 2012. July 26 – October 25, 2008 prices are reflective of NPC TOU rates.

Result of Operations – Power Generation Group

Attributable Power Sales

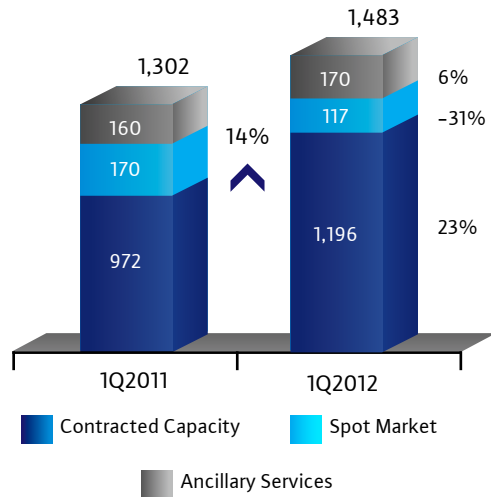
In GWh



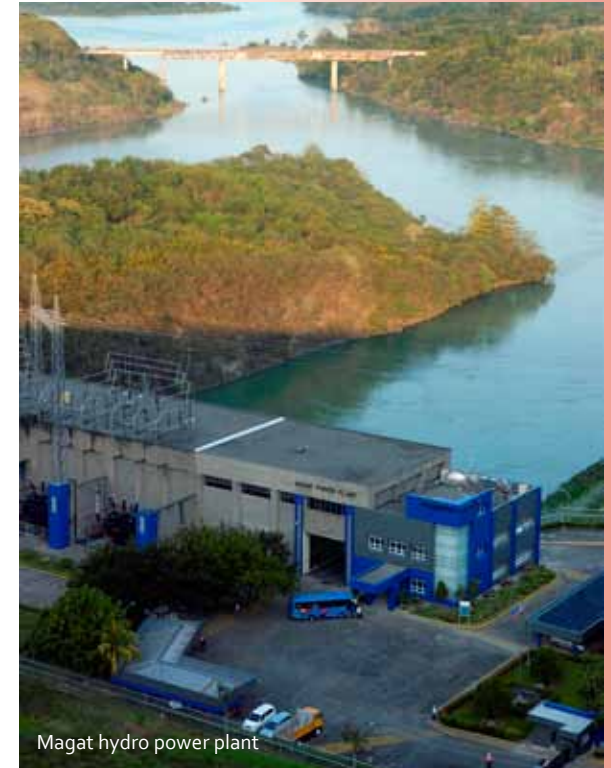
- Hotter climate that prevailed in January–March 2012 was one of the reasons for demand to pick up during the first quarter
- Bilaterals taking up more space in the sales portfolio. 22% YoY growth fueled the expansion in AboitizPower's total attributable net generation for the quarter

Capacity Sales

In MW



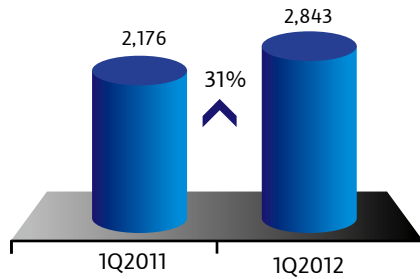
- Higher bilateral sales and improved levels of ancillary services resulted to a 14% YoY rise in capacity sales for the quarter



Result of Operations – Power Generation Group

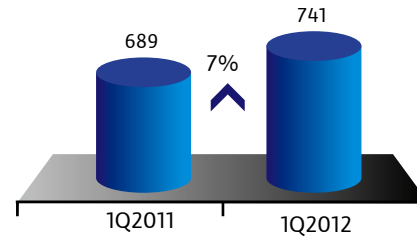
Ancillary Revenues

At 100%, In mn Pesos



Accepted/Billed Capacity

At 100%, In GW/h

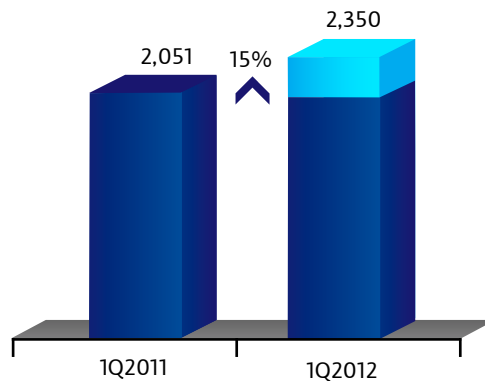


Ancillary services remain as a good revenue source

- Higher nominated capacities by Magat fueled the accepted capacity for ancillary services for the quarter
- Storage capacities of both Magat and Binga hydro facilities were maximized to ensure capability of providing much needed back up power for the Luzon Grid
- Consequent to topline improvement resulting from ancillary services, the combined income contribution of these assets grew by 51% YoY

Attributable Capacity

in MW



Attributable capacity as of end-1Q2012 was up 15% YoY to 2,350 MW

- Increased stake, from 50% to 100%, in the 70-MW Bakun hydro
- Acquisition of the 242-MW Navotas power barges
- Completion of: (1) the Ambuklao and Binga (1 unit) rehabilitation programs; and (2) the 4-MW Irisan hydro Greenfield project

Result of Operations – Power Generation Group

Other Developments – Generation

Ongoing Brownfield Developments

- **Rehabilitation of 100–MW Binga hydro**
 - Commenced in 2011, performing works on at least one unit per year.
 - Completed first unit in December 2011, adding 5 MW to total capacity
 - Currently working on the second unit with target commercial operations by third quarter 2012. Works to commence on the third and fourth units thereafter.
 - Completion of all four units will result to an enhanced generation capacity, reaching 120 MW
- **Tiwi–Makban rehabilitation project**
 - Several units are undergoing rehabilitation/refurbishment. Enhancements in the plants' availability rate are expected following the completion of the refurbishment, rehabilitation and resource improvements.
 - Completion will be in stages, with Tiwi plants estimated to be finished by the third quarter of 2012, while Makban plants by first quarter of 2013.
- **Rehabilitation of the Navotas power barges**
 - In May 2011, Therma Mobile, Inc., a wholly owned subsidiary of AP, acquired 242 MW four (4) barge-mounted floating power plants including their respective operating facilities
 - Upon turnover, rehabilitation works on existing facilities commenced with completion by the fourth quarter of 2011 for 123 MW and the balance estimated within 2012

Green/Brownfield Developments Moving Forward

- **600 MW Coal–fired Power Plant in Subic**
 - Project by Redondo Peninsula Energy, Inc. (RP Energy), a JV with Meralco PowerGen Corporation and Taiwan Cogeneration International Corporation (TCIC). AP's effective stake at ~25%
 - Involves the construction and operation of a 2x300 MW coal–fired power plant in the Subic Bay Freeport Zone (the Subic Coal Project)
 - Commercial operation of the first unit of the Subic Coal Project is estimated to commence in 2H2015, with the second unit to follow 6 months thereafter
- **300 MW Coal–fired Power Plant in Davao**
 - A project of wholly owned subsidiary, Therma South, Inc., which involves the construction and operation of a 2x150MW coal–fired power plant in Davao, the biggest load center in the island of Mindanao.
 - Once all permits and approvals are obtained, in addition to the environmental clearance, construction will commence with completion of the first unit at 34 months after, with the second unit to follow in 3 months
- **13.2 MW Sabangan Hydro Power Plant Project**
 - A project of Hedcor Sabangan, Inc.
 - Involves the construction and operation of a run–of–river hydropower plant facility to be located in Mt. Province (Northern Luzon)
 - With environmental clearance. Engineering and design are underway.
 - Target groundbreaking is by fourth quarter of 2012, with construction estimated to be completed after a 2–year period.



Ambuklao hydroelectric power plant



Navotas power barge

Other Developments – Generation

Green/Brownfield Developments Moving Forward

- **13.7 MW Tudaya 1 and 2 Hydro Power Plant Project**
 - Involves the construction and operation of run-of-river power plants to be located in the upper and downstream sections of the existing Sibulan hydropower plant, tapping the same water resource, which are the Sibulan and Baroring rivers.
 - Combined capacity at 13.7 MW
 - With environmental clearance and endorsement by local communities. Awaiting water permits and finalization of RE contract.
 - Target groundbreaking is by second half of 2012, with construction estimated to be completed in 22 months.

- **11.5 MW Tamugan Hydro Power Plant Project**
 - In 2010, wholly owned subsidiary Hedcor Tamugan, Inc., has reached an agreement with the Davao City Water District on the use of the Tamugan river. Originally planned as a 27.5 MW run-of-river facility, Hedcor Tamugan submitted a new proposal, which involves the construction of an 11.5-MW hydropower facility. Hedcor Tamugan is waiting for the Davao City council to approve the project. Once approval and permits are secured, the two-year construction period will commence.

- **400 MW Coal-fired Power Plant in Pagbilao, Quezon**
 - In September 2011, AP signed a Memorandum of Understanding with Marubeni Corporation to formalize their intention to jointly develop, construct and operate a coal-fired power plant with a capacity of ~400 MW
 - To be located within the premises of the existing 700 MW Pagbilao coal-fired plant
 - Terms and conditions of the JV still to be finalized

- **150 MW Coal-fired Power Plant in Misamis Oriental**
 - On June 28, 2010, AP and its partners in STEAG State Power, Inc., owner of the 232 MW coal plant located at Misamis Oriental, firmed up their collective intention to develop a third unit of approximately 150 MW capacity adjacent to the existing facility.
 - Shareholdings in the new corporation to be established for the planned additional capacity will be of the same proportion
 - Certain essential facilities, such as the jetty, coal handling facilities and stockyards and the 138-kV interconnection with the Mindanao Grid are to be shared with the existing facilities.



Pagbilao coal-fired power plant



Sibulan hydroelectric power plant

Other Developments – Generation

Green/Brownfield Developments Moving Forward

- **Other Hydro Power Plant Developments**
 - 100%-owned subsidiary Hedcor, Inc. (Hedcor) is conducting feasibility studies for potential hydropower projects located in both Luzon and Mindanao. Based on current findings, Hedcor sees the potential of building 5 MW to 50 MW plants in the identified areas. The feasibility studies are expected to be completed in two years. Once permits are secured, another two years will be needed for the actual construction of the hydro facilities.
 - The SN Aboitiz Power Group (SNAP Group) is in the process of evaluating several hydropower plant projects. A Brownfield project is being evaluated for its Magat hydropower plant, which involves the construction of a pumped storage that could potentially increase its capacity by at least 90 MW. The SNAP Group is likewise evaluating several Greenfield hydropower plant projects that have at least 70 MW of potential capacity each.

Participation in the Government's Privatization Program for its Power Assets

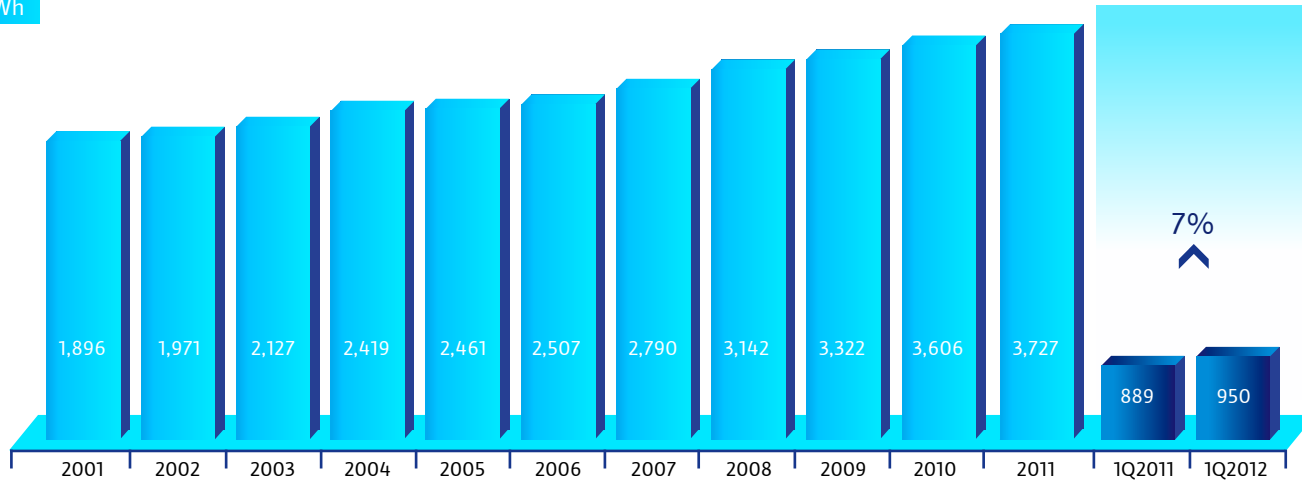
- The Company continues to closely evaluate the investment viability of the remaining power generation assets that PSALM intends to auction off. To date, more than 70% of the identified generation assets of NPC in the islands of Luzon and Visayas have been privatized.
- AP is also keen on participating in PSALM's public auction for the Independent Power Producer (IPP) Administrator contracts, which involves the transfer of the management and control of total energy output of power plants under contract with NPC to the IPP administrators.



Result of Operations – Power Distribution Group

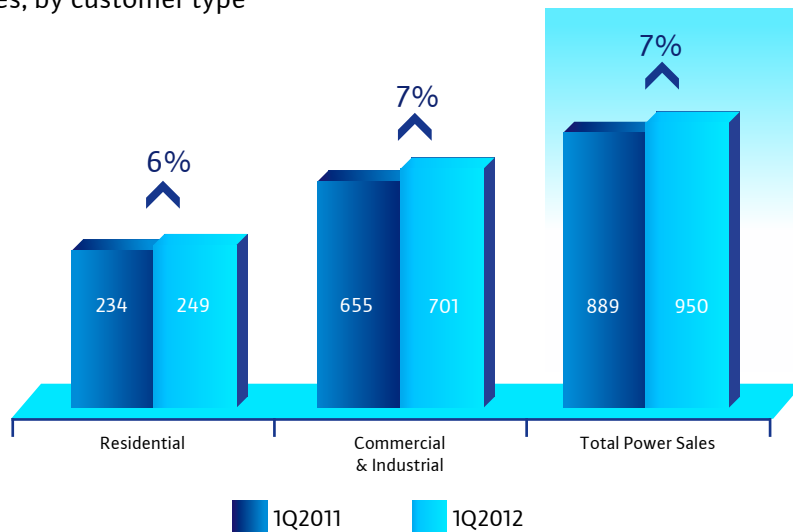
Attributable Electricity Sales

In GWh



Electricity Sales, by customer type

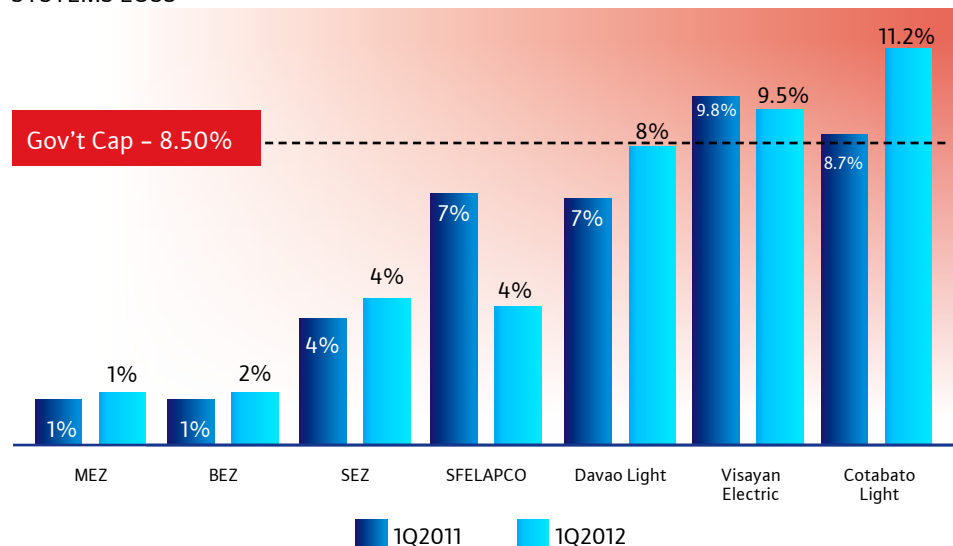
In GWh



- Growth led by the non-residential sector, particularly the industrials with YoY growth of 8%

Result of Operations – Power Distribution Group

SYSTEMS LOSS



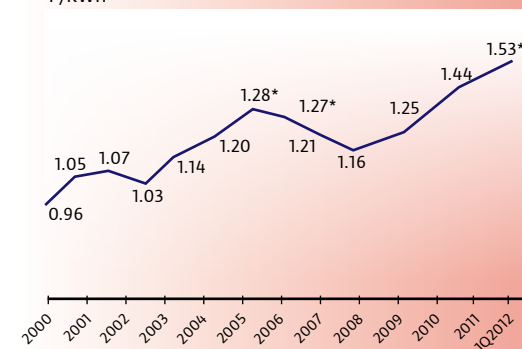
- Pilferage remains as the main cause of Cotabato Light's and Visayan Electric's high systems losses

Other Developments

Performance-Based Regulation		
<p>Cotabato Light</p> <p>Entered its fourth regulatory year on April 1, 2012</p>	<p>Davao Light and Visayan Electric</p> <p>Implemented PBR approved rate structures in August 2010. Currently in the second year of their 4-year regulatory period.</p>	<p>SFELAPCO and Subic EnerZone</p> <p>Entered 4-year regulatory period on October 1, 2011. Subic Enerzone implemented its approved rate structure in January 2012, while SFELAPCO in March 2012. All under-recoveries from October 2011 shall be recouped in the succeeding regulatory year.</p>

- Implementation of the utilities' approved tariffs under the Performance Based Regulation (PBR) scheme led to an enhanced gross margin for the group
- Subic Enerzone and San Fernando Electric were the last distribution utilities of AboitizPower that shifted to PBR, which took place in October 2011. Implementation of approved rates commenced in January 2012 and March 2012 for Subic Enerzone and San Fernando Electric, respectively.

GROSS MARGIN P/kWh

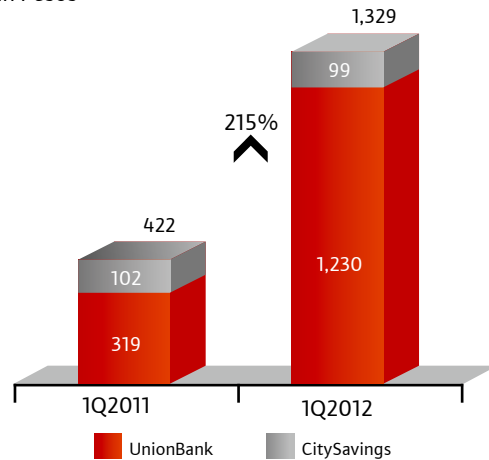


* Adjusted for timing of transmission charge recovery
** 12 month average

Result of Operations - Banking

Income Contribution

In mn Pesos



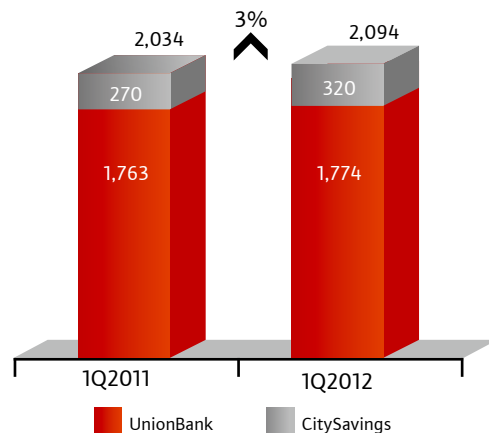
- **Income contribution was higher by 215% YoY**
 - Bolstered by hefty trading gains, UnionBank's income contribution to AEV shored up the Banking unit's earnings share in 1Q2012.
 - CitySavings robust topline growth clipped by increase in operating expenses, mainly driven by its expansion program and other initiatives implemented during the quarter.

AEV's Ownership

	UnionBank	CitySavings
As of 1Q2011	40.9%	99.3%
As of 1Q2012	43.3%	99.3%

Total Net Interest Income

In mn Pesos



- **Total net interest income grew by 3% YoY**
 - Topline improvement, mainly led by a 28% YoY expansion in interest income on loans and service fees, accounted for CitySavings' 18% YoY increase in net interest income for 1Q2012.
 - UnionBank's net interest income was flat as the decline in average yields of earning assets countered the effect of lower interest expense

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- Government Payment Options for Monthly Amortization
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- For Auto Loans, Pay Only 40% of Total Amortization for the first 3 months

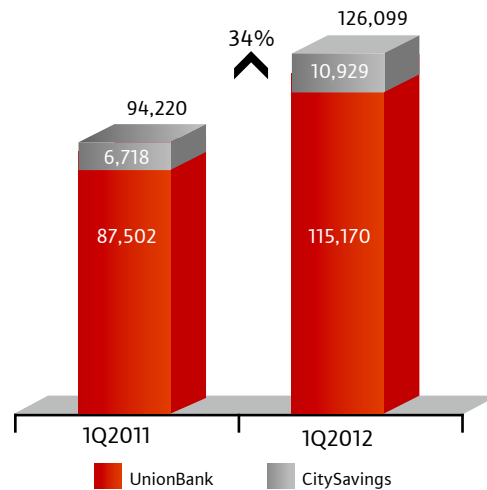
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 for Housing Loans inquiries
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 for Auto Loans inquiries
 or visit www.unionbankph.com



Result of Operations - Banking

Total Loans

In mn Pesos



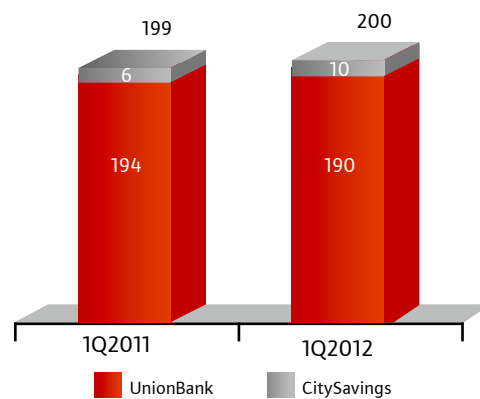
Wider network boosted total loan book by 34% YoY

- UnionBank opened 4 branches in the last 12 months, while CitySavings added 5 branches to its network in the same period.
- UnionBank's loan book boosted by improvements in consumer and commercial loans
- CitySavings' borrower base grew by 11% YoY with average loan take up improving by 46% YoY



Deposit Base

In bn Pesos



Wider network boosted total loan book by 34% YoY

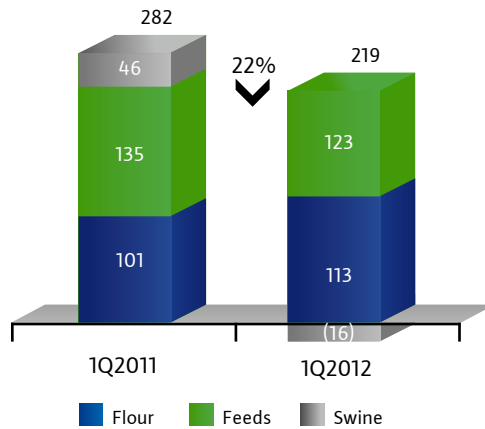
- Rationalization of UnionBank's deposit mix countered robust growth in CitySavings' deposit level
- UnionBank's focus on low cost funds maintained
- CitySavings access to funds improved with expanded network



Result of Operations - Food

Income Contribution

In mn Pesos



- Flour profits grew by 12% YoY given the 4% YoY expansion in both volume sales and gross margin
- Weak topline results coupled with increased input costs resulted to earnings declines for both feeds and swine units



Other Developments

Flour

- Port dredging and rehabilitation of the unloading facility
- Pneumatic unloader
- Pier expansion

Feeds

- Construction of additional steel silos (Iligan) and finished goods warehouse (Tarlac)
- Planning for 3rd Feedmill Plant

Farms

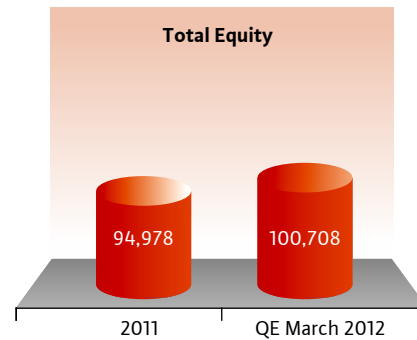
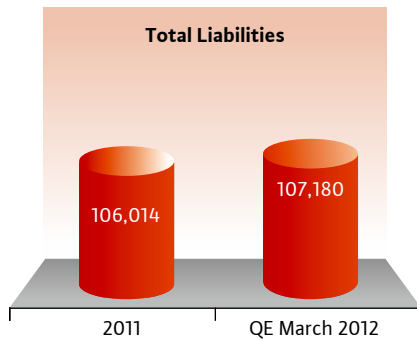
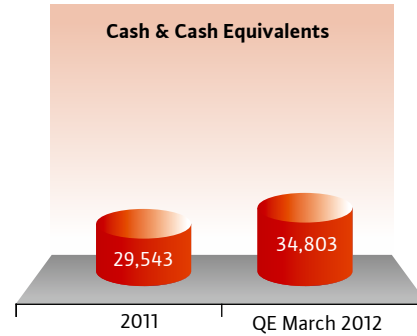
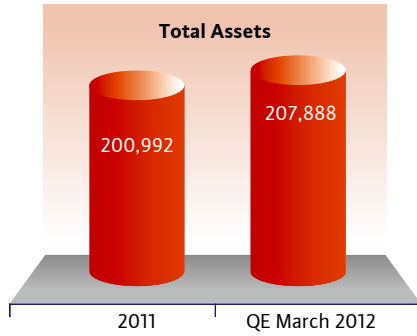
- Increase sow level: from 6,500 to 8,350 heads by 2014
- To be completed in 2012: Nursery Farm & 2 Growing-Finishing Farms
- To be completed in 2013: Breeder Farm & 2 Growing-Finishing Farms



Financial Condition

Consolidated Figures

In mn Pesos

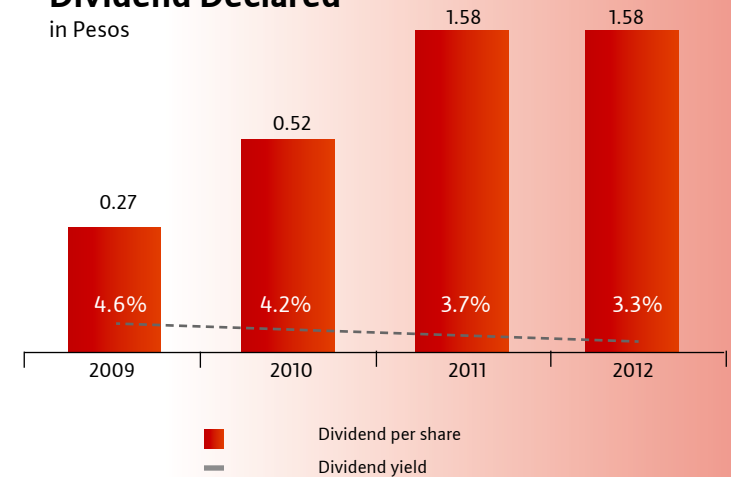


Dividends

- Internal dividend policy is to payout 1/3 of previous year's net earnings
- On March 1, 2012, AEV declared a dividend of P1.58 per share, which translated to more than 1/3 of 2011 net earnings
 - Paid out over P8.7 billion in dividends on April 3, 2012

Dividend Declared

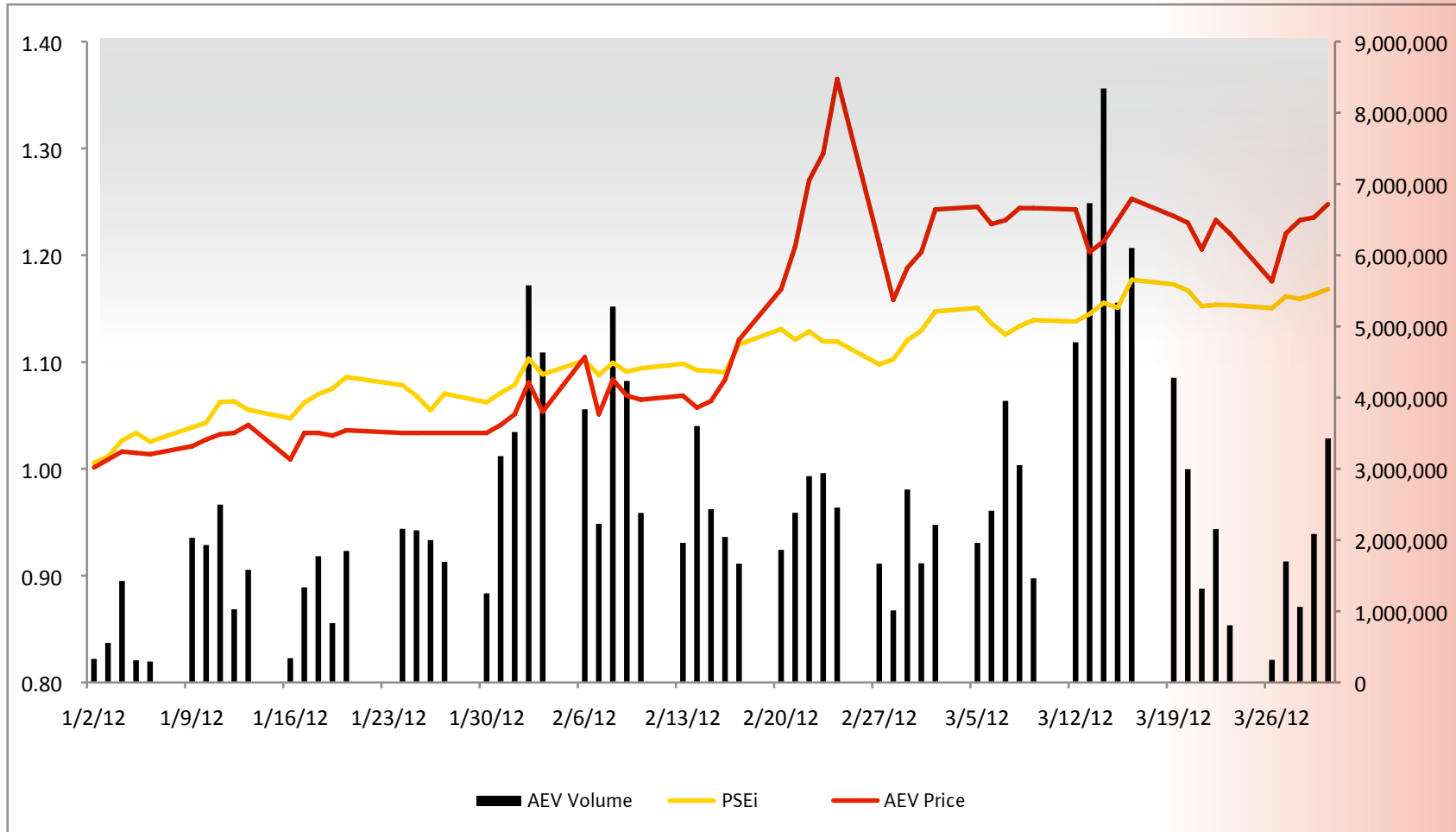
in Pesos



Note: Dividend yields are based on closing prices as of date of dividend declaration.

Stock Price Performance

YTD March 2012



AEV Growth 25%
PSE Growth 17%